



## Understanding, Hiring, and Using Managed Services Providers (MSPs) for Information Technology Outsourcing (Paperback)

By Keith M Cramer

Outskirts Press, United States, 2014. Paperback. Book Condition: New. 224 x 150 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.This is the practical advice about IT outsourcing you would normally get from a friend over lunch. It does not require the reader possess an MBA or a doctorate in computer science to understand, and it isn't trying to sell any vendor's services. It is not a checklist or a to-do list, but rather a brief exploration of the Managed Services Provider (MSP) as a technology support vendor, pros and cons, warts and daisies. This book is for anyone who wants to understand what an MSP is and does, whether and how to hire one, and how get the most value for your money if you do. An MSP is a technology company which sells its expertise, technology, and processes as services to non-technology companies on a contractual engagement, almost always with a service level agreement (SLA) to define appropriate actions and response times. MSPs like to say that they are your IT department. If you already have an IT department, the MSP can act in concert with your staff to fill advisory or operational...



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